

ประวัติวิทยากร PROFILE

Luckana Kietpiriya



Impression



Education

Master Degree

- Business Innovation, Thammasat University

Bachelor Degree

- Business English, Rajamangala University

ตำแหน่งปัจจุบัน

วิทยากรอาวุโส สถาบัน IMPRESSION

Training and Development Program

- Consultative Selling Skills program
- Sales force development program
- Strategic sales planning program
- Service Excellence Program
- Growth Mindset Program



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Facilitator Experiences

- Professional sales workshop- BCEL ธนาคารต่างประเทศลาว
- Sales force development workshop-BCEL ธนาคารต่างประเทศลาว
- Service Excellence workshop – BCEL ธนาคารต่างประเทศลาว
- Sales force development workshop- JBP International Paint (Traditional Trade Channel)
- Consultative selling skills workshop – JBP International Paint (Traditional Trade Channel)
- Professional sales workshop- JBP International Paint (Traditional Trade Channel)
- Service Excellence workshop-JBP International Paint (Customer Service Division)
- Developing Growth Mindset for Success- JBP International Paint (PC Team)

Area of Interest

- Sales Training & Development
- Strategic Sales Planning
- Customer Relation & Partnership Building
- Service Excellence & Communication
- Team Building
- Growth Mindset Development



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Corporate Experiences

- ◆ Consultant & Facilitator, Coach For Goal Group Co., Ltd.
- ◆ Regional Sales Manager, JBP International Paint Company limited
- ◆ Business Development Manager, Coach For Goal Group Co., Ltd.
- ◆ Senior Sales Executive, Traditional Trade Channel, Jotun Thai Limited
- ◆ Recruitment Consultant, Power Skill Recruitment (Thailand) Limited
- ◆ Account Executive – Recruitment Advertising & Assessment Tools, PacRim Group
- ◆ Tele sales – Standard Chartered Bank
- ◆ Tele-service representative – Advance Info Service Plc.

Consulting Projects

- ◆ The Intense Coaching Development Program (Coaching Culture Development) – Bayer Thai Co., Ltd.
- ◆ Win Any Change Program – Bupa Thailand
- ◆ Coaching for Business Results Program – Boon Rawd Brewery



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